



# Ryan Souders

3rd

Senior Counsel at Amgen

Greater Los Angeles Area | Biotechnology

Previous Amgen, United States Attorney's Office, Baker Botts LLP

Education The University of Texas School of Law

Connect

Send Ryan InMail

500+ connections

https://www.linkedin.com/in/ryansouders

## Background

### Summary

Attorney and former DOJ prosecutor/trial lawyer, specializing in healthcare regulatory, pharmaceutical promotions and marketing, compliance counseling, False Claims Act litigation, cybersecurity, and digital communications privacy.

Private sector experience includes counseling biotech clients and litigation defense of a healthcare technology company.

Public sector experience includes prosecuting healthcare fraud and cybersecurity, counseling federal agents and prosecutors on gathering and presenting electronic evidence in compliance with the Electronic Communications Privacy Act and other regulations, and defending healthcare professionals against allegations of medical malpractice.

### Experience

#### Senior Counsel

Amgen



June 2015 – Present (9 months) Greater Los Angeles Area

- Provide legal counsel to internal U.S. and global marketing and sales clients on conducting promotional and strategic planning activities compliantly while serving patients and achieving commercial success.
- Support the following oncology business groups: XGEVA®/Prolia® CTIBL, Oncology Franchise, Multi-Channel Marketing, and Access Marketing.
- Counsel the following cross-business unit groups: Pipeline Products, Digital Communications Advisory Team/Social Media, Market Research, and Breakaway from Cancer.
- Serve as a chief sentinel, raising information security awareness.

#### Counsel

Amgen



September 2014 – June 2015 (10 months) Greater Los Angeles Area

- Counseled internal biotech clients on a broad range of commercial matters, including promotional and marketing legal and regulatory compliance.

#### Assistant United States Attorney - Northern District of Oklahoma

United States Attorney's Office



July 2010 – August 2014 (4 years 2 months) Tulsa, OK

Civil Healthcare Fraud Coordinator, National Security Cyber Specialist

### Summary

- Investigated and litigated, as lead counsel, well over 100 complex civil and criminal cases in federal

## People Also Viewed

### People Similar to Ryan



#### Rich Person

Associate General Counsel at Amgen

Connect



Senior Counsel at Amgen Inc.



Kimberlin Morley

Senior Counsel at Amgen



Sandhya Kawatra

Senior Counsel at Amgen



Doris Chen

Legal Counsel at Grifols Diagnostic Solutions Inc. (formerly Novartis Diagnostics)



Rich Person

Associate General Counsel at Amgen



Tim Gaul

Associate General Counsel at Amgen



Josh Mack

Senior Counsel at Amgen

## How You're Connected



You



Holden Fuson

Your connections can introduce you to someone who knows Ryan

Get introduced



Ryan Souders

## In Common with Ryan

court, focusing on healthcare fraud and cybersecurity; handled matters involving bankruptcy, ADA-compliance, employment, torts, foreclosures, and appeals.

- Conducted approximately 15 trials (10 felony jury trials in federal district court) as lead or co-counsel in Oklahoma and Virginia, including a 3-week arson and insurance fraud case involving 4 different insurance companies and dozens of witnesses.
- Coordinated litigation and investigative efforts with main justice and more than 25 state and federal agencies and cybersecurity professionals at Fortune 500 companies.
- Managed efforts of three paralegals and one legal assistant in multiple functional areas.

#### Healthcare Fraud – Criminal and Civil

- Investigated and evaluated cases involving violations of the FDCA (misbranding of drugs and medical devices), False Claims Act, Anti-kickback, and billing fraud, with the assistance of investigators, counsel, and experts with FDA, HHS-OIG, CMS, ZPIC, DOJ civil frauds, and the Oklahoma Attorney General.
- Made decisions regarding intervention, litigation, and settlement.
- Filed lawsuit against optometrist seeking \$13 million in damages related to allegations of overbilling.
- Settled significant ZPIC audit-initiated case involving allegations of false billing against a large institutional healthcare provider.

#### Cybersecurity – Criminal and National Security

- Prosecuted computer hacking case that NBC News called a “Massive Hacking Operation,” resulting in the guilty pleas of a former Navy systems administrator and another man for hacking 50 computer systems.
- Counseled AUSAs and federal agents on gathering evidence and prosecuting crimes in compliance with evolving federal electronic evidence and privacy regulations, including ECPA, SCA, and CALEA.

- ▶ 4 projects
- ▼ 1 recommendation



**Michael D.**

Digital Crime Officer at Cyber Fusion Centre, INTERPOL Global Complex for Innovation

I had the chance to work closely with Ryan on a highly complex, multi-year, computer hacking investigation that resulted in the successful disbandment and prosecution of several criminal hackers. From the very beginning, I was thoroughly impressed... [View](#)

### Assistant United States Attorney - Western District of Virginia

United States Attorney's Office

July 2008 – July 2010 (2 years 1 month) Harrisonburg, VA



- Prosecuted violations of federal law, focusing on narcotics, firearms, and immigration offenses, but also dealing with a variety of other crimes.
- Wrote responsive pleadings to direct appeals, habeas petitions, and a variety of motions.
- Represented United States in reentry court, a transitional pilot program for supervised releasees.

- ▶ 1 project

### Associate Attorney

Baker Botts LLP

August 2006 – July 2008 (2 years) Washington D.C. Metro Area



- Assisted in representation of CEO of WebMD's Medical Manager Corp. who had been charged with money laundering and accounting and securities fraud. Representation ultimately resulted in dismissal of all charges.
- Focused on white collar criminal defense and civil fraud.
- Assisted in internal investigation related to Foreign Corrupt Practices Act compliance.
- Conducted several interviews in Spanish.

- ▶ 1 project

### Intern - Western District of Texas

United States Attorney's Office

September 2005 – May 2006 (9 months) Austin, Texas Area



### Summer Associate

King and Spalding

2005 – 2005 (less than a year)



### **Summer Associate**

Figari & Davenport

July 2004 – August 2004 (2 months) Dallas/Fort Worth Area



### **Summer Associate**

Vinson & Elkins

2004 – 2004 (less than a year)

### **Marketing Analyst**

JC Penney

October 2002 – August 2003 (11 months)



-Assisted in management of multi-million dollar departmental budget, tracking success based on pre-determined statistical metrics.

-Managed online sweepstakes program for 1.5+ million customers, exceeding target by 150%.

-Assisted in management of various other successful online marketing programs with Microsoft, Yahoo!, AOL, and other major vendors.

▶ 1 project

### **Analyst**

Accenture

August 2000 – August 2002 (2 years 1 month)



-Streamlined efficiencies by effectively redesigning business processes for Fortune 100 technology companies.

-Conducted marketing return on investment analysis of large technology company.

▶ 1 project

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## Projects

### **Panelist, 38th Annual Southwest Securities Conference**

2014

-Spoke on cybersecurity and virtual currency panel at annual conference presented by the Securities and Exchange Commission (SEC), Financial Industry Regulatory Authority (FINRA), and the Texas State Securities Board.

### **Panelist, 23rd Annual National Seminar on The Federal Sentencing Guidelines**

June 2014

-Delivered panel presentation regarding cyber investigations and emerging technologies at annual seminar sponsored by the National Association of Criminal Defense Lawyers and American Bar Association.

### **Speaker, 2014 Tulsa Area Schools Technology Consortium Symposium**

March 2014

-Delivered presentation to school information technology professionals regarding information security and computer intrusions.

### **Panelist, 21st Annual National Seminar on The Federal Sentencing Guidelines**

May 2012

-Served as panelist at annual seminar sponsored by the National Association of Criminal Defense Lawyers and American Bar Association. The seminar's attendees included private attorneys and United

States Probation Officers.

## Lecture: Eastern Mennonite University

February 2010

-Taught undergraduate students about the federal justice system and alternative models of justice.

## Street Law Volunteer

2008

-Taught general legal principles to high school students.

## Lecture: Southern Methodist University

February 2003

-Taught internet marketing metrics to undergraduate business students majoring in Management Information Systems.

## Junior Achievement Volunteer/Coordinator

August 2000 – August 2003

-Taught basic economic principles to elementary, middle, and high school students over the course of numerous semesters of study.

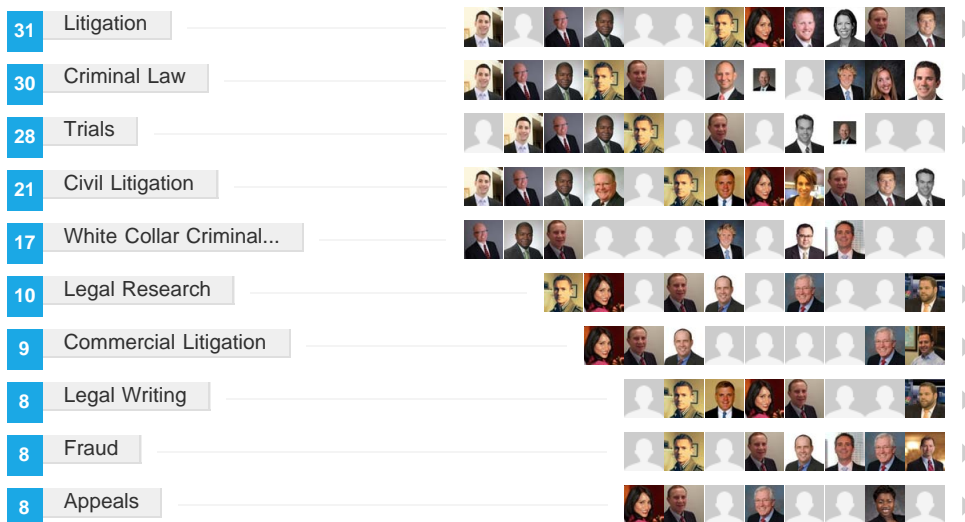
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Languages

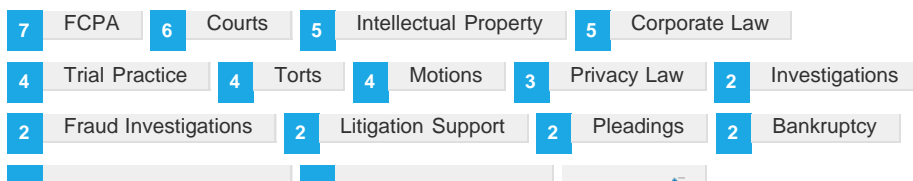
**Spanish**

Skills

Top Skills



Ryan also knows about...



Education

**The University of Texas School of Law**

JD, with honors  
2003 – 2006



Publication: A Gorilla at the Dinner Table: Partisan Judicial Elections in the United States, 25 REV. LITIG. 529 (2006)

Activities and Societies: Chief Notes Editor, The Review of Litigation; Magister, Phi Delta Phi; Capital Punishment Clinic

**Southern Methodist University**

Bachelor of Arts (BA), Spanish  
1996 – 2000



- Sigma Delta Pi National Hispanic Honor Society
- Philanthropy Chair, Phi Delta Theta International Fraternity
- Mustang Award Scholarship Recipient; President and Captain, SMU Lacrosse Club
- Head/Founding Lacrosse Coach, McCulloch Intermediate School/Highland Park Middle School

**Southern Methodist University - Cox School of Business**

Bachelor of Business Administration (BBA), Management Information Systems  
1996 – 2000



**La Fundacion Jose Ortega y Gassett, Madrid, Spain**

SMU Semester Study Abroad Program, Spanish  
1998 – 1998

**The Collegiate School, Richmond, Virginia**

1986 – 1996

**Recommendations**

Received (1) Given (3)

**Assistant United States Attorney - Northern District of Oklahoma**

United States Attorney's Office



**Michael D.**  
Digital Crime Officer at Cyber Fusion Centre. INTERPOL Global Complex for Innovation

**Groups**

**Following**

professionalism and unparalleled attention to detail. I have a great deal of respect for him as a colleague and as... [more](#)  
February 10, 2015, Michael was with another company when working with Ryan at United States Attorney's Office



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